

Assessing credit worthiness requires good data. Now you can enrich and refresh your own customer intelligence with information from **Orbis**, the comprehensive company database published by Bureau van Dijk. Blend this expert data source with your own information via our new plug-in for SAP and retrieve, analyse and store this superior financial data directly in **SAP FSCM Credit Management**. You can also use these key figures in the credit risk determination or credit limit calculation.

## Rapid deployment

Our new plug-in automates the integration of Orbis data within SAP, delivering an 'out of the box' solution for SAP FSCM credit management that is very quick to implement. Your system will pull the latest data from Orbis into your environment – so you can be sure you're linking to the most recently available records. Directly from within SAP you can consult this information and even use the data to automatically create credit limits or classify your customers in terms of credit risk.

## Orbis - internationally comparable data

Orbis contains information on over 100 million companies across the globe. The financial data is harmonized to make international comparisons and benchmarking very straightforward. Product highlights include:

- Comprehensive coverage information is sourced from over 100 local providers
- Internationally comparable financials
- Independent financial strength metrics and predictive indicators
- Comprehensive corporate ownership structures so you can include linked companies in your assessment

# SEARCH ORBIS

- Link your SAP customer / business partner to an Orbis customer ID
- Search via VAT number or name and country
- Mass initialization at start-up available

# IMPORT FINANCIAL STRENGTH DATA

- Make ratios, balance sheets, etc available in the SAP master data
- Update this information automatically
- Data on Orbis is sourced from over 100 providers

# CREDIT LIMIT CALCULATION

- Use all financial information and ratios in your credit limit calculations
- Use external financial metrics for calculation of risk classification
- Perform online credit checks for blocked sales orders

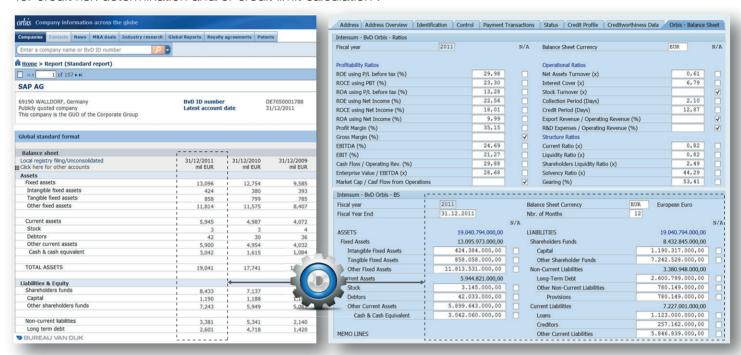
FINANCIAL EXCELLENCE BOOST INTELLIGENCE STIMULATE INNOVATION





### Harmonized financial customer data in SAP

Relevant and enriching data is pulled directly into your SAP customer master data. We have developed several new tabs in the SAP business partner to present this information in a clear and structured way. The data is collected and updated in a very transparant process allowing you to focus on its interpretation and to use it in a global approach for credit risk determination and/or credit limit calculation:



## What our packaged solution offers

- New tabs and additional fields in the general data section of the SAP business partner
- All the interfaces between SAP ERP / FSCM and BvD Orbis to link the SAP business partner/customer number with an Orbis ID and to retrieve the financial figures & metrics
- Automatic update of the financial figures & metrics on the SAP ERP business partner
- Inclusion of this information in the SAP FSCM Credit Rules Engine

### Find out more

Contact us to find out how you can benefit from expert data within your SAP system.

#### About INTENSUM

Intensum is an independent European SAP consulting agency founded in 2005. We deliver business skills, project management and first-class SAP implementation competencies, focusing on the optimization of Treasury & Financial Supply Chain processes, Business Analytics and process improvement through innovative solutions. Our ambition is to align business and IT through a unique service offering combining senior SAP profiles and solid business expertise.

#### About Bureau van Dijk

Bureau van Dijk (BvD) is the leading publisher of company information. Its Orbis database has information on well over 100 million companies across the globe. BvD's intelligence includes standardised financial reports, independent financial strength data and corporate structures for group analysis.

BvD's products are widely used in the credit environment. Users can use Orbis as standalone tool, to populate Excel models, or have data integrated into their own credit systems and workflow tools.

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